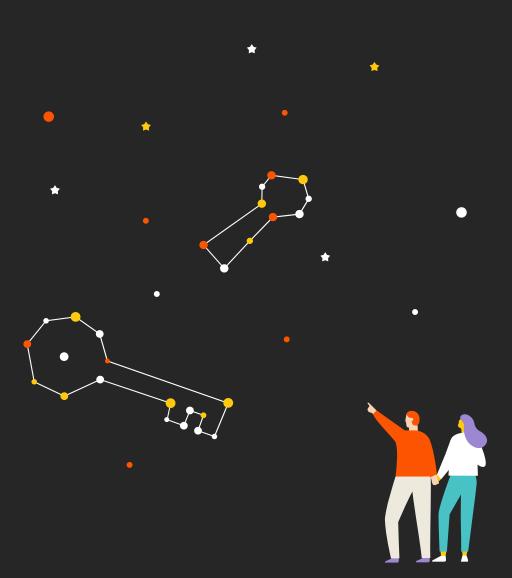


#### **Australian Unity**

Adding value beyond traditional workplace relations

Blake Morvad & Hayley Taylor 14 August 2024







Australian Unity acknowledges the Traditional Owners of the lands and waters within Australia and recognises the important connection to Country that Aboriginal and Torres Strait Islander peoples have.



# Where we operate

For us, Real Wellbeing is more than just your physical health, it's about:



# Health

We help to keep our members physically and mentally healthy with a range of smart solutions

- Health insurance
- Remedy allied health services

# Wealth

Our financial planning, advice and banking services support the financial security of our members

- Banking & General Insurance
- Social Infrastructure
- Investments
- Trustee services
- Life insurance and superannuation

# Care

We provide our members with a continuum of care to support them through all stages of life

- Home care services
- Aged care
- Retirement living
- Indigenous Services

Confidential



The Australian Unity
Residential Aged
Care and Retirement
Communities EA
2024



# The Agreement

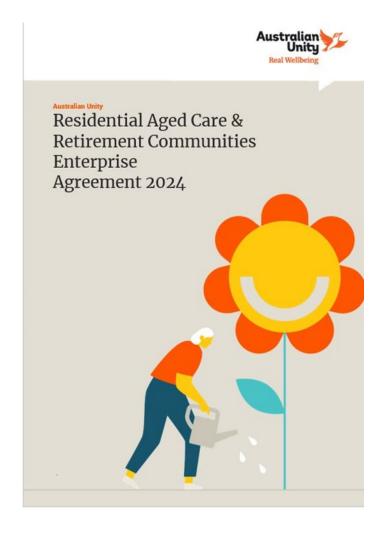


#### What we were working towards:

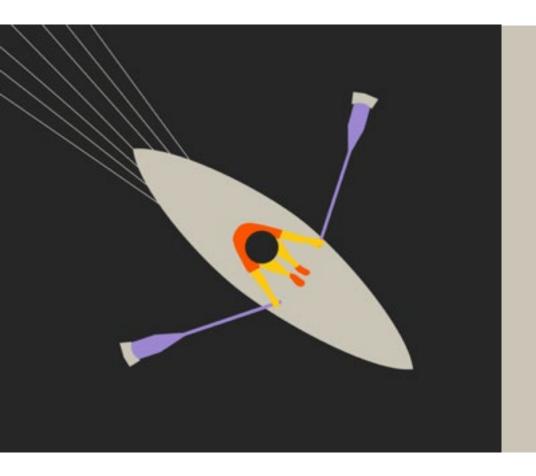
- National, 4 year Agreement
- Across Residential Aged Care & Retirement Communities businesses
- Simplified structures, flexibility and compliance positive.

#### What we were working with:

- Nurses Award and Aged Care Award
- 3 expired agreements and 1 expiring
- 2000 employees across 36 sites
- Starting point of 107 classifications and 159 positions types







# Classification Structure

# Classification Structure

# Australian Unity Real Wellbeing

#### What were we solving for?

#### Issue

- Narrow classification descriptors in Modern Awards
- Misalignment of classifications with actual work
- Ambiguity around complexity, scope and experience required for roles
- More classification movements weekto-week creating more opportunity for error



## **Impact**

- Inflexibility in job roles and difficulty to modernise
- Risk of misclassifications as roles develop
- Opportunities for classification disputes
- Complexity and compliance issues





#### Classification Structure

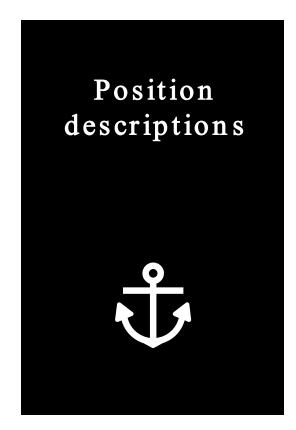
#### What did we do?

Australian
Skills
Classifications
Framework



Job analysis focus groups





Special wage rates and allowances







#### **Australian Skills Classification Framework: Core Competency Descriptors**

- Teamwork
- Numeracy
- Digital engagement
- Writing
- Reading
- Learning
- Problem solving
- Oral communication
- Planning and organizing
- Initiative and Innovation







#### **Australian Skills Classification Framework: Core Competency Descriptors**

	Numeracy			
1	Identify the numerical position of items on a shelf from left to right	6	Create charts and graphs to accurately convey the results of a customer satisfaction survey	
2	Check the weight and length of a product against a job ticket	7	Calculate the square footage of a new home under construction based on plans using scales and ratios	
3	Count the amount of change to be given to a customer	8	Write a detailed report based on a comprehensive statistical analysis of the causes of workplace accidents	
4	Use a blood pressure machine and accurately record the results	9	Prepare a report that summarises a business's current financial position and forecasts future earnings and income	
5	Create charts and graphs to accurately convey the results of a customer satisfaction survey	10	Develop a mathematical model to simulate and resolve an engineering problem	





### New classification structure

We moved from 107 classifications across the 4 enterprise agreements to 1 agreement with:



34
Classifications







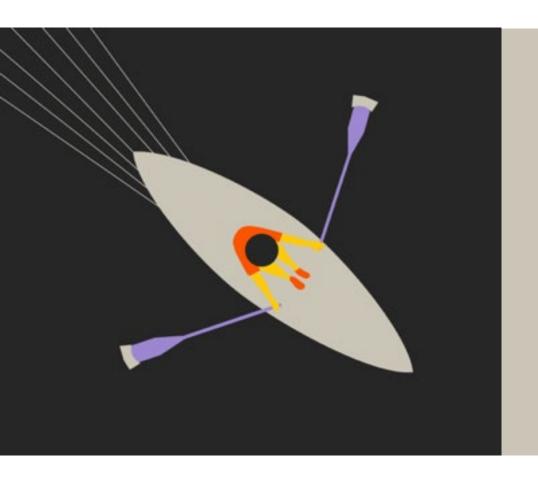


#### What was the outcome?

- Clear alignment of both classifications and position descriptions to Modern Award
- Significant reduction in classifications and ability for 1 to many classifications
- Clear parameters for business in flexibility within each role
- Ability for employees in certain roles to flex up without impact to their classification
- Clarity around complexity and scope of role for every facet of employment cycle



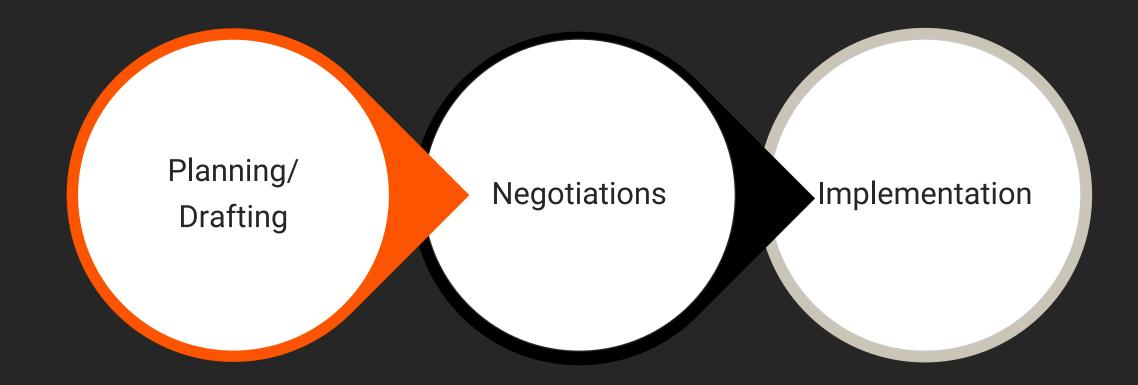




# Pay compliance



# How do we bargain to support pay compliance?



# Planning/Drafting

#### What are we doing differently today?



Identify
business and
systems
objectives

Draft
agreement and
planning
documentation

Review and test clauses with business and systems teams

# Negotiations

# Australian Unity Real Wellbeing

## What are we doing differently today?



# Im plem entation

# What are we doing differently today?





